



UBC Sauder Talent

Your Guide to Recruiting

Hari B. Varshney
Business Career Centre

sauder.ubc.ca/hire

UBC  **SAUDER**
SCHOOL OF BUSINESS



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UBC Sauder by the Numbers

#1

Best Business Program
in Canada
Maclean's University Rankings 2022

#2

in Canada for Business
and Economics
*Times Higher Education World
University Rankings 2021*

5,100+

current students

Over

46,000

alumni in 92 countries

Why UBC Sauder?

UBC Sauder's Vision

"To build a more just, sustainable
and prosperous world through
innovation and responsible
leadership."

As we prepare our outstanding and diverse students for the world of work, we impart the values of rigor, respect and responsibility from day one. We highlight these values through transformative learning experiences, both inside and outside the classroom, to help students develop a deeper understanding of themselves and the world around them. Through this, and an innovative focus on emotional intelligence development, we encourage our students to consider the wider impact of their actions and to find proactive ways to empower others on their journeys as responsible leaders.



Hari B. Varshney

Business Career Centre



Getting students career and life ready

As innovative career educators, we support our students in both personal development and creating meaningful professional choices to prepare them for their future careers. We achieve this through customized services focused on personal and professional development and engagement with business communities.



Personal Development

We offer a wide range of programs and services to help students build their self-awareness and understand their personal values, strengths and aspirations. With this foundation, students are better prepared to forge careers that are meaningful to them. They will understand how their values align with future employers and how they can add to an organization's culture.

These services include 1:1 career coaching and emotional intelligence (EQ) development opportunities, among others. We provide students with tools to grow as empathetic, responsible leaders to help them thrive today and in their future careers.

19 staff certified in EQ coaching (2020/21)

475 appointments for coaching debriefs (2020/21)



Professional Development

We provide students with the tools to successfully transition from the classroom into the workplace. Considering our employers' needs, the market and our students' professional goals, we offer work experience opportunities for students to gain the hard skills and the human skills that are essential for current and future success.

Through our Co-op work terms, internships, real-world consulting opportunities, mentorship programs and more, we prepare students to add value to organizations as soon as they walk in the door.

380 UBC Sauder students participated in mentorship programs (2020/21)

786 Co-op work terms, internships and volunteer consulting projects facilitated by the Business Career Centre (2020/21)

Career Centre's Vision

"Students are ready for their unique career journeys as responsible leaders, both today and tomorrow."



Engagement with Business Communities

Employers like you are vital to our students' career development, which is why we foster a rich network between our students and business communities.

Through informational interviews, mock interviews, networking events, company information sessions, case competitions and live cases in the classroom, we facilitate student connections to business communities. By engaging with UBC Sauder students, you get front-line access to new, high-achieving talent.

988 connections facilitated between students and the business community (2020/21)

151 employers participated in our networking events to meet and engage with our students (2020/21)

217 companies hosted information sessions (2020/21)



Engage

Whether you're a large organization, non-profit or startup entrepreneur, here are some of the many ways you can connect with UBC Sauder students, increase your organization's visibility on campus and find talent. In-person and virtual options are available.



Informational Interviews

Connect with UBC Sauder students 1:1 to help them explore their career path, or have a conversation with a student interested in your industry or company.



Networking Events

We host a number of networking events throughout the year. Attend to get a sneak peek at emerging talent or establish connections with potential hires.



Student Clubs

Build awareness of your upcoming recruitment activities and connect with targeted groups of candidates. Learn more about undergraduate student clubs at cus.ca and MBA clubs at mbasociety.ca



Mentorship Programs

Enrich the educational experience of our students by sharing your knowledge and industry expertise through one of our many mentorship programs.



Mock Interviews

Get to know our students and help set them up for success by taking part in student mock interviews.



Company Information Sessions

Showcase your company's culture, vision and job opportunities to current students. Host a session on campus, off campus or virtually.



Case Competitions

Prepare a real-life business challenge for students to work on and get a first-hand view of their critical thinking and problem-solving skills. Sponsorship recognition opportunities available.



Live Cases in the Classroom

Gain a fresh perspective by having students work in class on a real-life business case challenge related to your organization.

Recruit

Hire UBC Sauder Interns and Co-op students for short-term projects and initiatives during their academic program, or hire upcoming and recent graduates for full-time roles. Promote your job opportunities and organization at no cost to our outstanding and diverse groups of students, saving you time and money.



Post an internship, Co-op position or summer project

Hire candidates throughout the year with positions starting in September, January, May/June. Promote your opportunities on COOL—our online recruitment platform—and reach up to 4,200 current students. [Learn More](#)



Interview

We make it easy for you to interview UBC Sauder candidates. We can provide the facilities, schedule interviews, and take care of all the logistical details.



View Profile Books (graduate programs only)

Preview profiles of new talent looking for internships and profiles of upcoming graduates available for full-time positions. We can connect you directly with potential candidates who have appropriate experience, knowledge and career interests.



Post a new graduate role

Hire new graduates and recent alumni throughout the year. Promote your opportunities on COOL—our online recruitment platform—and reach upcoming and recent graduates. [Learn More](#)



Develop a campus recruitment strategy

Work with us to navigate your options and build a plan to target the student groups you want to reach to meet your just-in-time or long-term hiring needs.

Get in touch to engage and recruit UBC Sauder students:

talent@sauder.ubc.ca

Tel (604) 822-6479

Toll-free 1-877-777-6479

Get engaged with our students [➤](#)

Overview of Programs

Professional MBA (PMBA) Experience: 7 years average
Master of Business Administration (MBA) Experience: 6 years average
Master of Business Analytics (MBAN) Experience: 3 years average
Master of Management (MM) Experience: 0-2 years
Bachelor of Commerce (BCom) Experience: 0-2 years

UBC Professional Master of Business Administration (PMBA)

PMBA candidates are working professionals with an average 6 years of experience looking to advance their careers. These candidates are strategic thinkers possessing working project, people, and time management skills and are key leaders and managers across a diverse range of industries in the Canadian market.

Experience: 7 years average

Students enrolled: 111

Age range: 26-43

Program length: 24 months

Availability:
▪ Year-round

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UBC Master of Business Administration (MBA)

Selected for their diverse perspectives and backgrounds, MBA candidates are poised to impact organizations in today’s competitive international business environment. These experienced candidates gain a holistic understanding of business and learn to make strategic decisions to maximize success.

Experience: 6 years average

Students enrolled: 110

Average age: 29

Program length: 16 months

Availability:
▪ Summer Internship: May-August
▪ New graduates: January

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UBC Master of Business Analytics (MBAN)

MBAN candidates are equipped with the most sought-after analytical competencies to make strategic decisions within a broader business context. They deeply understand business challenges and can uncover data insights that lead to compelling and meaningful recommendations for your management team.

Experience: 3 years average

Students enrolled: 66

Average age: 26

Program length: 12 months

Availability:
▪ Internship: June - August
▪ New graduates: October

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UBC Master of Management (MM)

High achieving and diverse entry-level talent with in-depth business expertise, UBC Master of Management candidates bring a multidisciplinary perspective to business that blends their nonbusiness undergraduate degrees with Master’s-level business training.

Experience: 0-2 years

Students enrolled: 112

Average age: 23

Program length: 6-9 months*

*Varies for some MM students, depending on their undergraduate program

Availability:
▪ Community Business Project: September - November or January - March
▪ New graduates: January and August

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UBC Bachelor of Commerce (BCom) & BCom Co-op

The UBC BCom program equips high-achieving, top talent from across Canada, and around the world, with a broad foundation in business theory and in-depth experience in 12 specializations, making them ideal candidates for junior and intermediate roles across any industry.

Experience: 0-2 years

Students enrolled: 4,000

Co-op Students enrolled: 500

Age Range: 18-30

Program length: 4 years

Availability:
▪ Summer Internship: May – August
▪ Co-op Work Terms: September/January/May
▪ Part-time Positions: throughout the year
▪ New graduates: June and January

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Hire a Bachelor of Commerce Co-op

Pre-screened talent selected for leadership, teamwork and strong transferable skills.

More than 1/3 of our Co-ops convert into full-time positions, saving you time and recruitment costs.

Work areas include finance, accounting, marketing, human resources, business technology management, and more.

Receive added support from the Co-op Program via site visits and student check-ins so that you get the most value out of the student's work experience.

Availability:

January, May
& September

4- or 8-month
work terms

Statistics:

500

BComs are currently participating in the program

16%

Of work terms completed outside of BC

\$3,030

Average monthly salaries in 2020-21

Recent Co-op employers:

**British Columbia
Infrastructure
Benefits, Inc.**

**Dale Fan &
Associates,
CPAs**

Jostle

**Vancouver
Fraser Port
Authority**

Deloitte

SAP

**Arts Club
Theatre
Company**

WorkSafeBC



Hire a Bachelor of Commerce Summer Intern

Highly motivated talent eager to grow their experience and make an impact.

Help shape potential future candidates by engaging with current BCom students. Opportunities include:

- Summer internships from May to August.
- Part-time work experiences throughout the year.
- Case competitions and classroom projects alongside faculty.
- Mentorship programs focused on Consulting, Sales, Finance, Brand Management, Real Estate and more.

Post your summer internship or part-time job on our online recruitment platform, COOL.

4,000

students available for summer internships

\$2,500

average monthly salary
*based on MBSI program

Recent Internship employers:

Junior Achievement BC (JABC)
KPMG
Cloud Advisors
Solution Financial
Replay Destinations

Hire a Bachelor of Commerce Grad

In-demand talent with specialized business knowledge and essential management skills.

Diverse and high-achieving students ready for junior and intermediate roles across any industry.

Broad foundation in business theory and workplace skills such as communication, organization and leadership.

Statistics – Class of 2020 (4th Year)

870

candidates

24

average age

47%

international students

Availability:

January & May

Begin recruiting in
October & February

Class of 2020 career outcomes

\$53,500

average salary

Areas of specialization

25%	Accounting	4%	Entrepreneurship
24%	Finance	3%	Real Estate
15%	Marketing	3%	Organizational Behavior & Human Resources
10%	Business Technology Management	2%	International Business
8%	Combined Major in Business and Computer Science	1%	Global Supply Chain and Logistics
4%	Operations and Logistics	1%	General Business Management

Job titles:

- CPA Staff Accountant
- Product Marketing Associate
- Project Manager
- Wealth Consultant
- Culture and Engagement Specialist
- Business Insights & Special Projects Analyst
- Sales & Marketing Coordinator

Employers:

**Amazon
Canada**

**Peak Capital
Trading**

Catalyst

**Bordertown
Winery**

**Canadian
Pension Plan**

Maesrk

**Hudson
Pacific
Properties**

Tundra

**First Republic
Bank**

Fujitsu

Hire a Master of Management Grad

High achieving and diverse entry-level talent with in-depth business expertise.

Adaptable, with a multidisciplinary approach to business.

Excellent communicators experienced in research, writing and critical thinking.

Availability:

January & August

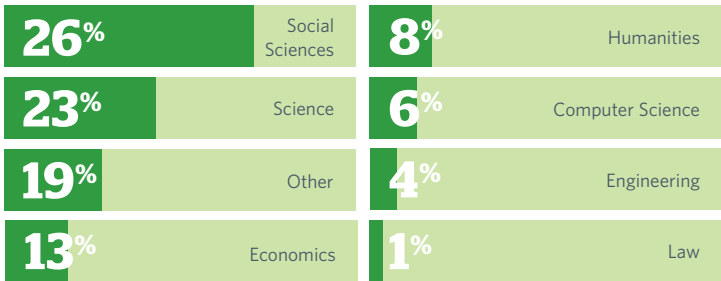
Begin recruiting in October & May



Job titles:

- Marketing Coordinator
- Business Analyst
- Associate Consultant
- Logistics Coordinator
- Research Associate
- Account Manager

Pre-MM experience:



Employers:

Porsche Consulting

Tipalti Inc

TUEX Education

CoPilot AI

Immigration, Refugees, and Citizenship Canada

UBC Sauder Learning Services

First Nations Health Authority

Deloitte

Community Business Project:

The Community Business Project gives not-for-profit organizations, social enterprises and corporations with CSR initiatives access to free consulting projects from teams of bright, creative, and highly motivated Master of Management students. Typical projects

include: business feasibility studies, fundraising plans, recruitment and retention strategies, corporate partnership strategies, and marketing plans.

[Learn More](#)

Statistics:

112

candidates

23

average age

21

countries represented

Class of 2020/21 career outcomes

\$49,643

average salary

Hire a Master of Business Analytics Intern

During the 12-month program, students learn analytical competencies relevant to strategy, finance, operations, supply chain, marketing, HR and more.

Statistics:

3.5

Average years of work experience

\$3,600

Average monthly salaries in 2020

MBAN Internship areas include:

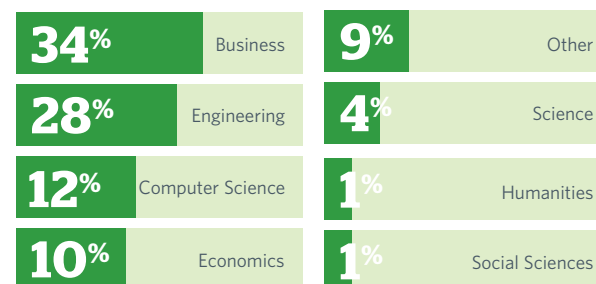
- Predictive analytics
- Simulation modeling
- Text analytics
- Machine learning
- Supply chain analytics
- Customer portfolio
- Analytics
- Process analytics
- Marketing analytics
- New product development
- Optimization

Summer Internship Duration:

June - August, full-time
(minimum 12 weeks)

Students are available to start part-time work in June during the last period of academic study.

Academic Undergraduate Background:



Students cover the full range of advanced analytics work:

- **Descriptive analytics:** understand and visualize what has happened.
- **Diagnostic and predictive analytics:** identify drivers and forecast outcomes.
- **Prescriptive analytics:** find optimal solutions to complex problems.

Students are also adept at:

- Working in teams to develop robust decision support tools.
- Communicating technical results and recommendations to management audiences (e.g. storytelling through data).

Students are available for contract or full time hire at the end of their summer internship.

Employers:

**Canada
Drives**

Interfor

iTOTEM

**BC
Ministry of
Health**

**United
Nations**

**Cymax Group
Technologies**

Hire a Master of Business Analytics Grad



Data experts who can quickly understand your business problem, uncover meaningful insights, and propose compelling management recommendations.

Equipped with the most sought-after analytical competencies to make strategic recommendations.

Versatile communicators effective with both technical and management stakeholders.

Statistics:

66

candidates

27

average age

91%

speak two or more languages

\$59,203

average salary

Availability:

January

Begin Recruiting in August

MBAN students are eligible for the Skills Immigration (SI) stream of the BC Provincial Nominee Program (BC PNP)

Class of 2020 career outcomes

Pre-MBAN experience:

21%

Financial Services

21%

Technology

13%

Professional Services

11%

Retail

9%

Manufacturing/
Construction

6%

Health Care

6%

Natural Resources

4%

Education

4%

Hospitality & Tourism

2%

Computer Services

2%

Real Estate

Job titles:

- Analyst, Portfolio Analytics
- Business Analyst
- Data Analyst
- Data Scientist
- Data Visualization Analyst
- Forensic Data Scientist
- Machine Learning Developer
- Marketing Science Analyst, Data & Advanced Analytics

Employers:

**Connor, Clark
and Lunn
Financial Group**

Deloitte

**Electronic
Arts**

**Provincial
Health Services
Authority**

RBC

**STEMCELL
Technologies**

**Traction on
Demand**

WestJet

Hire a Master of Business Administration Intern

The only MBA interns available in the Greater Vancouver Area from May to August.

Jumpstart a new project or gain fresh perspective on existing processes.

Save on the bottom line by implementing process efficiencies and identifying cost savings.

Academic Undergraduate Background:

39%	Engineering	6%	Economics
25%	Business	5%	Humanities
10%	Computer Science	4%	Social Sciences
10%	Science	1%	Law

Duration:

May - Aug

8-16 weeks based on full-time hours

Monthly salary range:

**\$3,000 -
\$6,000**

Typical internship roles include:

- Business Analysis & Sales Forecasting
- Corporate Finance & Financial Analysis
- Project Management
- Supply Chain & Operations Management
- Market Research & Competitive Intelligence
- Marketing & Brand Management

Recent internship employers:

BC Hydro

**City of
Vancouver**

Deloitte

Lululemon

**Vancouver
Fraser Port
Authority**

**Vancouver
Coastal Health**

RBC

TEALEAVES

Hire a Master of Business Administration Grad



Global talent ready to make an impact in the Canadian market.

Holistic understanding of business in order to make strategic decisions that maximize success.

Experience in business integration within a global context.

Statistics:

110
candidates

19
countries represented

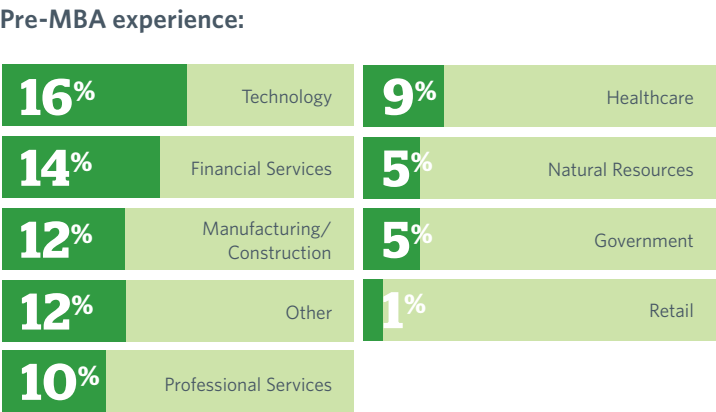
79%
speak two or more languages

6
Average years of work experience

Availability:
May 2022
Begin recruiting in January

FTMBA
Class of 2020 career outcomes
\$89,681
average salary

- Job titles:**
- Data Strategist
 - Demand Planner
 - Operations Manager
 - Product Marketing Manager
 - VP, Business Development



- Employers:**
- | | |
|-----------------|-------------------------|
| Deloitte | General Electric |
| Labatt | Nestlé |
| P&G | RBC |
| SAP | TELUS |

Hire a Professional Master of Business Administration Grad



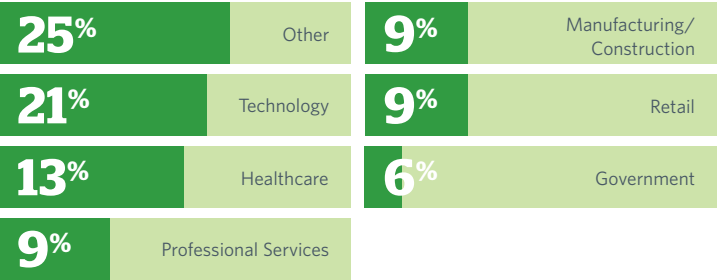
Working professionals with on average 6 years of experience looking to advance their careers.

Strategic thinkers possessing working project, people, and time management skills.

Key leaders and managers across a diverse range of industries in the Canadian market.

Availability:
Year-round

Pre-MBA experience:



Statistics:

111
candidates

26-43
Age range

70%
Speak two or more languages

7
Average years of work experience

Job titles:

- | | | |
|------------------------------------|------------------------------|--|
| • Director, Treasury | • Production Systems Manager | • Product Marketing Manager |
| • Senior Consultant | • Operations Manager | • Senior Relationship Manager – Commercial Banking |
| • Manager, Infrastructure Advisory | • Digital Marketing Manager | |

Post-MBA career levels:

- | | | |
|-------------------------------------|------------------------|--|
| • 24% Senior Management and C-Suite | • 48% Management Level | • 28% Individual Contributor (Engineer, Specialist, Auditor, etc.) |
|-------------------------------------|------------------------|--|

Employers:

- | | | | |
|------------------------|----------|-----------------------|----------|
| Amazon | Best Buy | Deloitte | McKinsey |
| RBC Commercial Banking | Shopify | STEMCELL Technologies | TELUS |

Mentor a Student

Help unlock potential and guide students as they clarify their career goals by taking part in one of our mentorship and training programs. These include:

- Brand Management Mentorship Program
 - Finance Mentorship Program
- MBA Mentor Program
 - Product Management Training Program
- Real Estate Mentorship Program
 - Sales Mentorship Program

Partner With a Student Club

UBC Sauder students participate in clubs and societies related to a diverse range of career interests. You can connect with a targeted group of candidates by engaging with the clubs and the many events they offer, such as networking socials, case competitions, and more. These include:

- Undergraduate**

 - Business Technology Network (BizTech)
 - Enactus UBC
 - Entrepreneurship Projects (eProjects)
 - UBC Finance Association (UBCFA)
 - Human Resources Management Club (HRMC)
 - Marketing Association (UBCMA)
 - UBC Real Estate Club
 - Social Enterprise Club (SEC)
 - Supply Chain Management Club (SCMC)
 - UBC Accounting Club (UBCAC)
 - UBC BizChina
 - UBC Trading Group (UBCTG)
 - Young Women in Business (YWiB UBC)
- Strategy Consulting Initiative (SCI)
 - Sauder Management Consulting Club (SMCC)
 - 180 Degrees Consulting (180DC)
- MBA**

 - Product & Service Management Club
 - MBA Finance Club
 - Innovation and Entrepreneurship
 - Net Impact

Commerce Undergraduate Society

For more information, visit [cus.ca](#), [mbasociety.ca](#) or [ams.ubc.ca](#)

Stay in the know

Keep up to date with the latest UBC Sauder Talent events and opportunities by subscribing to our newsletter.

Contact us

For more information about how to get involved, email talent@sauder.ubc.ca or call +1 604.822.6479.

Promoting beyond UBC Sauder, you may reach out to the Centre for Student Involvement & Careers at UBC here:

[hireastudent.ubc.ca/contact](#)

When Should You Start to Recruit?

Hire for short-term

Co-op, MBA, and BCom students are available

Co-op

Availability:

Students available for **4- or 8-month** work terms

When should I start recruiting for a Co-op Student?

Recruit	Available to Start
June to August	September
October to December	January
February to April	May

Hire for internships

Available for BCom, Master of Business Analytics and MBA

Candidate	Recruit	Available to Start
BCom	February to April	May
MBAN	February to May	June
MBA	February to May	May

Hire for full-time

Available for BCom, Masters of Management, Master of Business Analytics, MBA and PMBA

Candidate	Recruit	Available to Start
BCom 0-2 yrs experience	Year-round	January May
MM 0-2 yrs experience	October to December May to July	January August
MBAN 3 yrs experience	August to October	January
MBA 5 yrs experience	January to April	May 2022
PMBA 6 yrs experience	Year-round	Year-round

We're here to help.

Hari B. Varshney Business Career Centre

UBC Sauder School of Business
155 - 2053 Main Mall
Vancouver, BC, Canada
V6T 1Z2

Tel (604) 822.6479
Fax (604) 822.1271
Toll-free 1.877.777. 6479

talent@sauder.ubc.ca
sauder.ubc.ca/hire



THE UNIVERSITY OF BRITISH COLUMBIA

